

REAL ESTATE SALESPERSON (RES) COURSE SCHEDULE

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| RES EXPRESS INTAKE 395: | 16 MAR - 26 MAR 2026 |
| Duration : | 18 Sessions |
| Attendance : | Minimum 75% Required (14 Lessons Completed) |
| Time : | AM: 10AM - 1PM & PM: 2PM-5PM |
| Frequency : | Every Monday - Friday |
| Venue : | 490 Lorong 6 Toa Payoh #03-13 HDB Hub Biz 3 (Lobby 1) S310490 |
| Email : | admin@riaschool.com.sg |
| Contact : | 6339 6000 |
| Course Fee : | \$598.00 excluding Exam Fee |

For RES JUL 2026 Exam

| PAPER 1 | | | |
|---------|--|------------------------|------------|
| LESSON | TOPICS | DATE/DAY/TIME | TRAINER |
| 1 | Planning & Development of Land | 16 MAR 2026 / MON / AM | Dennis Tay |
| 2 | Basic Land Law Concepts | 16 MAR 2026 / MON / PM | Dennis Tay |
| 3 | Rights, Interest, Tenures, Estates, Mortgage | 17 MAR 2026 / TUE / AM | Dennis Tay |
| 4 | Easements, Covenants, Licence, State Land Act | 17 MAR 2026 / TUE / PM | Dennis Tay |
| 5 | Gifts, Trust, Succession, Co-Ownership | 18 MAR 2026 / WED / AM | Dennis Tay |
| 6 | Law of Contract | 18 MAR 2026 / WED / PM | Dennis Tay |
| 7 | Landlord and Tenant Law | 19 MAR 2026 / THU / AM | Dennis Tay |
| 8 | Law of Agency and Tort | 19 MAR 2026 / THU / PM | Dennis Tay |
| 9 | Real Estate Markets, Submarkets and Government Interventions | 20 MAR 2026 / FRI / AM | Dennis Tay |
| PAPER 2 | | | |
| 1 | Regulation of Real Estate Agency | 20 MAR 2026 / FRI / PM | Mark Wong |
| | Roles and Function of the Real Estate Salesperson | | |
| 2 | Principles of Real Estate Marketing | 23 MAR 2026 / MON / AM | Mark Wong |
| | Consumer Protection Fair Trading Act | | |
| 3 | Advertising and Marketing of Residential Properties, Commercial, Industrial and Special Properties | 23 MAR 2026 / MON / PM | Mark Wong |
| | | | |
| 4 | Sale of Uncompleted Private Properties and Collective Sales | 24 MAR 2026 / TUE / AM | Mark Wong |
| 5 | Sale of Completed Properties | 24 MAR 2026 / TUE / PM | Mark Wong |
| | Collective Sales | | |
| 6 | Sale of HDB Flats Part 1 | 25 MAR 2026 / WED / AM | Mark Wong |
| 7 | Sales of HDB Flats Part 2 | 25 MAR 2026 / WED / PM | Mark Wong |
| 8 | Taxes on Property | 26 MAR 2026 / THU / AM | Mark Wong |
| 9 | Property Finance and Financial Calculation | 26 MAR 2026 / THU / PM | Mark Wong |

*Scheduled lessons/trainers are subjected to change if required by RIA School.

*Due to the high demand for RES examination seats, course participants who have completed the RES course, may not get a seat at the RES examination immediately after completing the course."